

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 00170 131655Z

12

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 075180

R 131622Z FEB 76

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 7250

UNCLAS MONTREAL 170

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0051

2. 021376

3. H. LAGASSE

4. 122 CANADA

5. MD

6A. PHONE OR WRITE --

6B. JACQUES LAFOREST

GENERAL MANAGER

6C. CHAUFFAGE DELUXE HEATING CORP.

700 PLACE TRANS CANADA

LONGUEUIL, P.Q., CANADA J4G 1P2

7. TELEPHONE: (514) 527-9141

8. --

9. 104-111

9A. DIRECT SALE AND DISTRIBUTORSHIP

10. DESCRIPTION

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3444636-0000 AIR CONDITIONING DUCTS, ALUMINUM
3444637-0000 AIR CONDITIONING DUCTS, STEEL
358522X-0000 YEAR-ROUND AIR CONDITIONERS FROM 18,000
TO 185,000 BTU/HR.
358529X-0000 AIR CONDITIONERS 185,000 TO 640,000 BTU/HR.
35852XX-0000 SPLIT SYSTEM UNITS FROM 22,000 TO 640,000 BTU/HR.
35854XX-0000 COMPRESSORS, UNDER 10 H.P.

CHAUFFAGE DELUXE HEATING CORP. IS A MANUFACTURER OF WARM-AIR
HEATING SYSTEMS AND A DISTRIBUTOR OF AIR CONDITIONING EQUIP-
MENT. IT WAS ESTABLISHED IN ABOUT 1955, HAS A BRANCH OFFICE
IN QUEBEC CITY, AND MARKETS THROUGHOUT THE PROVINCE OF QUEBEC.
IT REPORTS AN ANNUAL SALES VOLUME OF \$5.5 MILLION AND 80
EMPLOYEES. THE FIRM NOW DISTRIBUTES WESTINGHOUSE AIR
CONDITIONERS. IT SEEKS TO ENTER INTO A DISTRIBUTION AGREEMENT
WITH A U.S. MANUFACTURER OF AIR CONDITIONING EQUIPMENT WHO
IS NOT REPRESENTED IN THIS PROVINCE.
HARPER

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NNN

Message Attributes

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Disposition Event:
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